

Metka

Company update

22 February 2010

Buyers at current price levels

- We update our valuation on Metka following the announcement of new agreements regarding a) a 870MW thermal plant in Turkey, b) the sale of subsidiary ETADE (90% participation in the Megalopolis V project), c) the manufacture of subassemblies for Patriot air defense missile systems
- Almost 85% of current backlog is outside Greece
- Minimal debt

Announcement of new projects

- On 4 Jan 2010, Metka announced its collaboration with Raytheon and Intracom for the manufacture of major subassemblies of the Patriot air-defense systems. The collaboration involves two separate contracts for the United Arab Emirates and Taiwan with contract values at \$39.3mn and \$12.3mn respectively.
- On 8 Jan 2010, the group announced the sale of its 100% subsidiary ETADE for €42.515mn. ETADE participates by 90% to the consortium for the construction of a €500mn thermal plant in Megalopoli. Kindly note that Metka retains the remaining 10% participation as well as 100% of the 6yr, €94mn maintenance contract for the same project. Please also note that although the sale of ETADE will show on the 2010 income statement, we expect cash-flows to occur in 2011. We assume that a gain of €42.515mn (total amount) will appear above EBITDA.
- On 4 Feb 2010, the group announced a new agreement for a 870MW project in Turkey for a value of €342.3mn plus \$183.1mn (total= ~€475mn). The delivery time is 28.5 months.

Limited exposure to Greek macro risks

According to our estimates, Metka's current backlog outside Greece accounts for 83.4% of total for 2010 onwards. If we include potential new projects, the ratio falls to 76.2%. The essence is that the majority of Metka's activity is not significantly influenced by local macro risks. Of course, exposure to risks similar to the one-off tax charge in 2009 can not be ruled out. Still, we increase the cost of equity in our valuation to 11.5% from 11.0% and (pre-tax) cost of debt to 7.0% from 6.0%. It is worth noting that Metka utilizes minimal debt (estimated net debt / market cap at the end of 2009: 2.0%).

We raise our target price to €11.7 per share

We update our model to include a) the new projects, b) higher estimates on costs of equity and debt and c) other minor adjustments. In addition we roll over our valuation date to the end of 2010 (from end of 2009). Our model now returns a target price of €11.7 per share and a corresponding expected return of 16.5%. We assign an Outperform rating.

Fundamentals (€ mn)	2008a	2009e	2010f	2011f
Revenues	381.47	342.37	556.66	724.22
EBITDA	66.86	58.14	135.00	116.96
Net profit	41.43	30.49	91.11	77.03
"Clean" net profit	41.46	35.12	59.23	77.03
"Clean" EPS (€)	0.80	0.68	1.14	1.48
DPS (€)	0.40	0.30	0.70	1.35
Dividend yield ¹	3.9%	2.9%	6.8%	13.1%
Valuation ratios ¹	2008a	2009e	2010f	2011f
"Clean" P/E (x)	12.9x	15.2x	9.0x	6.9x
EV/Sales (x)	1.4x	1.6x	1.0x	0.7x
EV/EBITDA (x)	8.2x	9.4x	4.1x	4.6x
RoE	29.1%	19.4%	43.0%	35.2%

¹based on current price

Rating: **Outperform**
(Unchanged)

Target Price: €11.70
(from €11.00)

Current Price (19/11): €10.30

Total Expected Return: 16.5%

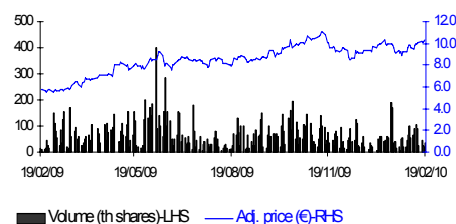
Company data

	MTKr.AT
RIC	MTKr.AT
Market cap. (€ mn)	535.09
Shares outstanding (mn)	52.0
Free float	43.8%
Avg daily volume (1yr)	65,480

Performance over

	1m	6m	12m	y-t-d
MTK	5.1%	29.7%	77.6%	5.5%
GI	-8.3%	-18.0%	19.4%	-12.2%
rel	14.6%	58.2%	48.8%	20.2%

Metka
daily transactions T/O & adj share price



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Metka Group, condensed financial statements

Income statement					
€mn	2007	2008	2009e	2010f	2011f
Sales	284.25	381.47	342.37	556.66	724.22
<i>yoy</i>	-3.4%	34.2%	-10.3%	62.6%	30.1%
EBITDA	57.16	66.86	58.14	135.00	116.96
<i>yoy</i>	-6.0%	17.0%	-13.0%	132.2%	-13.4%
<i>EBITDA %</i>	20.1%	17.5%	17.0%	24.3%	16.2%
EBIT	52.18	61.54	52.88	129.68	111.60
EBT	50.45	57.98	51.21	124.65	104.48
Income tax	-13.17	-13.19	-13.31	-31.16	-25.08
<i>Effective tax rate</i>	26.1%	22.8%	26.0%	25.0%	24.0%
Extraordinary tax	0.00	0.00	-5.00	0.00	0.00
EATBM (cont. operations)	37.29	44.79	32.89	93.49	79.41
Total EATBM	37.29	44.79	32.89	93.49	79.41
Net income	36.80	41.43	30.49	91.11	77.03
"Clean" net income	36.67	41.46	35.12	59.23	77.03
<i>yoy</i>	-10.5%	13.1%	-15.3%	68.6%	30.1%
<i>"Clean" net income %</i>	12.9%	10.9%	10.3%	10.6%	10.6%
EPS	0.71	0.80	0.59	1.75	1.48
"Clean" EPS	0.71	0.80	0.68	1.14	1.48
<i>yoy</i>	-10.5%	13.1%	-15.3%	68.6%	30.1%
DPS	0.50	0.40	0.30	0.70	1.35
Balance sheet					
Fixed assets, net	82.62	77.94	75.70	73.41	71.27
Current assets	243.62	239.33	291.94	457.82	547.03
Cash	27.26	17.69	19.96	23.30	58.04
Total assets	353.50	334.95	387.61	554.53	676.34
Bank debt	18.26	11.42	11.42	14.42	32.42
Other liabilities	196.02	165.50	200.81	307.69	402.18
Total S/H funds	127.07	142.52	157.46	212.13	219.06
Minority rights	12.16	15.52	17.92	20.30	22.67
Total liabilities & equity	353.50	334.95	387.61	554.53	676.34
Cash flow statement					
EATBM	37.29	44.79	32.89	93.49	79.41
Adjustments	17.95	19.40	26.09	42.95	38.75
Gross earnings	55.24	64.19	58.98	136.44	118.16
Δ in WC	-4.41	-13.32	-19.34	-60.56	3.97
Interest and tax	-8.07	-28.46	-21.90	-36.75	-33.31
Operating C/F	42.76	22.40	17.74	39.12	88.81
Investing C/F	-9.54	0.83	0.05	-2.39	-2.02
Financing C/F	-11.02	-32.81	-15.52	-33.39	-52.05
Net change in cash	22.19	-9.58	2.27	3.34	34.74
Cash, BoY	4.96	27.26	17.69	19.96	23.30
FX impact	0.11	0.00	0.00	0.00	0.00
Cash, EoY	27.26	17.69	19.96	23.30	58.04
Key ratios¹					
Operating working capital (WC)	79.84	137.76	130.55	252.32	266.24
WC/Sales (%)	28.1%	36.1%	38.1%	45.3%	36.8%
Trade debtors DSO	268	204	277	265	237
Trade payables DPO	224	102	190	164	161
DSI	37	19	29	34	34
"Clean" P/E (x)	14.6	12.9	15.2	9.0	6.9
P/B (x)	4.2	3.8	3.4	2.5	2.4
EV / sales (x)	1.9	1.4	1.6	1.0	0.7
EV / EBITDA (x)	9.2	8.2	9.4	4.1	4.6
Dividend yield (%)	4.9%	3.9%	2.9%	6.8%	13.1%
"Clean" P/E on TP (x)	16.6	14.7	17.3	10.3	7.9
RoCE (x)	31.5%	29.6%	22.0%	40.4%	35.6%
RoE (%)	29.0%	29.1%	19.4%	43.0%	35.2%
RoA (%)	10.9%	14.2%	10.1%	17.5%	12.5%

Sources: Company, Piraeus Sec

¹where applicable ratios are based on current price, unless otherwise stated

Key revisions

Metka group, revisions										
	2008	2009e	vs. old	2010f	vs. old	2011f	vs. old	2009e old	2010f old	2011f old
€mn										
Sales	381.47	342.37	-1.2%	556.66	4.3%	724.22	-6.0%	346.37	533.63	770.21
yoy	34.2%	-10.3%		62.6%		30.1%		-9.2%	54.1%	44.3%
EBITDA	66.86	58.14	-1.2%	135.00	51.9%	116.96	-6.0%	58.86	88.87	124.42
yoy	17.0%	-13.0%		132.2%		-13.4%		-12.0%	51.0%	40.0%
EBITDA %	17.5%	17.0%		24.3%		16.2%		17.0%	16.7%	16.2%
Depreciation	-5.32	-5.26		-5.32		-5.37		-5.26	-5.32	-5.37
EBIT	61.54	52.88	-1.3%	129.68	55.2%	111.60	-6.3%	53.60	83.55	119.05
yoy	17.9%	-14.1%		145.2%		-13.9%		-12.9%	55.9%	42.5%
EBIT %	16.1%	15.4%		23.3%		15.4%		15.5%	15.7%	15.5%
Financial income	0.55	1.51		0.65		1.22		1.24	0.81	1.03
Financial expense	-4.07	-3.68		-5.68		-8.33		-3.71	-5.51	-8.68
Other financial results	-0.04	0.50		0.00		0.00		0.50	0.00	0.00
EBT	57.98	51.21	-0.8%	124.65	58.1%	104.48	-6.2%	51.63	78.85	111.41
yoy	14.9%	-11.7%		143.4%		-16.2%		-11.0%	52.7%	41.3%
EBT %	15.2%	15.0%		22.4%		14.4%		14.9%	14.8%	14.5%
Income tax	-13.19	-13.31		-31.16		-25.08		-13.42	-19.71	-26.74
Effective tax rate	22.8%	26.0%		25.0%		24.0%		26.0%	25.0%	24.0%
Extraordinary tax		-5.00		0.00		0.00		-4.06	0.00	0.00
EATBM (cont. operations)	44.79	32.89		93.49		79.41		34.15	59.14	84.67
Discontinued oper income	0.00	0.00		0.00		0.00		0.00	0.00	0.00
Total EATBM	44.79	32.89	-3.7%	93.49	58.1%	79.41	-6.2%	34.15	59.14	84.67
Minorities	3.36	2.40		2.38		2.38		2.45	2.38	2.38
Net income	41.43	30.49	-3.8%	91.11	60.5%	77.03	-6.4%	31.70	56.76	82.29
yoy	12.6%	-26.4%		198.8%		-15.5%		-23.5%	79.1%	45.0%
Net income %	10.9%	8.9%		16.4%		10.6%		9.2%	10.6%	10.7%
"Clean" net income	41.46	35.12	-0.7%	59.23	4.3%	77.03	-6.4%	35.38	56.76	82.29
yoy	13.1%	-15.3%		68.6%		30.1%		-14.7%	60.4%	45.0%
"Clean" net income %	10.9%	10.3%		10.6%		10.6%		10.2%	10.6%	10.7%

Sources: Company, Piraeus Sec

Valuation

We value Metka by discounting the free cash flows to the firm (FCFF). We believe that the biggest uncertainty in our valuation lies in Metka's long term prospects. However, current backlog of more than €2bn raises our confidence in our forecasts. Kindly note that we still hold back our long-term sales forecasts and most importantly we assume a decreasing EBITDA margin.

Metka, DCF valuation										
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Sales	284.25	381.47	342.37	556.66	724.22	767.18	724.98	700.00	710.50	721.16
yoy	-3.4%	34.2%	-10.3%	62.6%	30.1%	5.9%	-5.5%	-3.4%	1.5%	1.5%
EBITDA	57.16	66.86	58.14	135.00	116.96	120.45	108.75	98.00	92.37	86.54
EBITDA %	20.1%	17.5%	17.0%	24.3%	16.2%	15.7%	15.0%	14.0%	13.0%	12.0%
CAPEX	-9.80	-1.76	-2.94	-3.04	-3.24	-3.34	-7.25	-7.00	-7.11	-7.21
% of sales	3.4%	0.5%	0.9%	0.5%	0.4%	0.4%	1.0%	1.0%	1.0%	1.0%
ΔWC	-4.41	13.32	-19.34	-60.56	3.97	-9.61	4.22	2.50	-1.05	-1.07
% of incremental sales	44.6%	13.7%	49.5%	-28.3%	2.4%	-22.4%	-10.0%	-10.0%	-10.0%	-10.0%
Taxes paid	-6.92	-25.58	-18.30	-31.16	-25.08	-25.00	-21.48	-18.33	-17.11	-15.85
Effective tax rate	26.1%	22.8%	26.0%	25.0%	24.0%	23.0%	22.0%	21.0%	21.0%	21.0%
FCFF	36.02	52.85	17.56	40.23	92.61	82.50	84.24	75.17	67.10	62.41
yoy	-977.9%	46.7%	-66.8%	129.1%	130.2%	-10.9%	2.1%	-10.8%	-10.7%	-7.0%
PV of FCFF					83.54	66.95	61.50	49.37	39.65	33.18
TV										646.38
PV of TV										381.94
MV				535.09	535.09	535.09				
Debt*				39.72	62.59	32.38				
Cash				23.30						
D / market cap				6.9%	10.5%	5.7%				
WACC				11.1%	10.9%	11.2%	11.2%	11.2%	11.2%	11.2%
					110.9%	111.2%	111.2%	111.2%	111.2%	111.2%
EV				682.95						
EV (adjusted for minorities)				623.32						
Other non-operating assets				1.11						
Fair equity value				608.01						
Nr of sh outstanding				51.95						
Fair value / share				11.70						
Current price / share				10.30						
Expected upside				13.6%						
							CoE	11.5%		
							CoD	7.0%		
							g	1.5%		
Expected dividend				0.30						
Expected dividend yield				2.9%						
Total expected return				16.5%						

Source: Piraeus Sec

* includes estimate for interest bearing prepayments

- **Cost of Equity (CoE)** equal to 11.5% from 11.0% previously courtesy of increased risk for Greece. We apply only a moderate increase taking in account Metka's large international backlog
- **Cost of Debt (CoD)** equal to 7.0%. Metka utilizes very low levels of leverage so the impact on our valuation is minimal.
- **Adjusted beta** equal to 1.0
- **Long term growth rate:** 1.5%
- **Debt to equity ratio** equal to the forecasted debt amount divided by the current market cap. Our forecasts for debt include an amount for interest-bearing prepayment received (present in 2008 results).
- **Sales:** Please note that sales estimates until 2012 are based only on **current** backlog and pursued projects (weighted by a probability factor). That means that there is still time for new projects to increase our current assumptions.
- **EBITDA margin:** We reduce long term margins (12% in the long run) to account for a negative historical trend and significantly higher margins compared to peers (although our selected peer group is not very similar to Metka, the difference is significant and creates concerns about long-term sustainability of margins).

Sensitivity analysis

		Sensitivity table 1				
		WACC deviation				
		-2%	-1%	0%	1%	2%
g	0.0%	12.91	11.71	10.73	9.90	9.20
	0.5%	13.38	12.08	11.02	10.14	9.39
	1.0%	13.92	12.49	11.35	10.40	9.61
	1.5%	14.52	12.95	11.70	10.68	9.83
	2.0%	15.21	13.47	12.10	11.00	10.09
	2.5%	16.01	14.05	12.54	11.34	10.36
	3.0%	16.93	14.72	13.04	11.72	10.66

Source: Piraeus Sec

		Sensitivity table 2				
		2014 sales (EURmn)				
		500	600	700	800	900
g	0.0%	8.88	9.80	10.73	11.65	12.57
	0.5%	9.09	10.06	11.02	11.99	12.95
	1.0%	9.32	10.33	11.35	12.36	13.37
	1.5%	9.58	10.64	11.70	12.77	13.83
	2.0%	9.86	10.98	12.10	13.22	14.34
	2.5%	10.18	11.36	12.54	13.72	14.91
	3.0%	10.53	11.79	13.04	14.29	15.54

Source: Piraeus Sec

		Sensitivity table 3						
		LT EBITDA deviation (2013 onwards)						
		-3.0%	-2.0%	-1.0%	0.0%	1.0%	2.0%	3.0%
g	0.0%	8.60	9.31	10.02	10.73	11.44	12.14	12.85
	0.5%	8.81	9.55	10.28	11.02	11.76	12.50	13.24
	1.0%	9.03	9.80	10.58	11.35	12.12	12.89	13.66
	1.5%	9.28	10.09	10.90	11.70	12.51	13.32	14.12
	2.0%	9.56	10.41	11.25	12.10	12.95	13.79	14.64
	2.5%	9.87	10.76	11.65	12.54	13.43	14.33	15.22
	3.0%	10.21	11.15	12.10	13.04	13.98	14.92	15.86

Source: Piraeus Sec

Financial Statements

Metka group, income statement, annual					
€mn	2007	2008	2009e	2010f	2011f
Sales	284.25	381.47	342.37	556.66	724.22
yoy	-3.4%	34.2%	-10.3%	62.6%	30.1%
EBITDA	57.16	66.86	58.14	135.00	116.96
yoy	-6.0%	17.0%	-13.0%	132.2%	-13.4%
EBITDA %	20.1%	17.5%	17.0%	24.3%	16.2%
Depreciation	-4.98	-5.32	-5.26	-5.32	-5.37
EBIT	52.18	61.54	52.88	129.68	111.60
yoy	-6.6%	17.9%	-14.1%	145.2%	-13.9%
EBIT %	18.4%	16.1%	15.4%	23.3%	15.4%
Financial income	0.26	0.55	1.51	0.65	1.22
Financial expense	-2.17	-4.07	-3.68	-5.68	-8.33
Other financial results	0.19	-0.04	0.50	0.00	0.00
EBT	50.45	57.98	51.21	124.65	104.48
yoy	-8.0%	14.9%	-11.7%	143.4%	-16.2%
EBT %	17.8%	15.2%	15.0%	22.4%	14.4%
Income tax	-13.17	-13.19	-13.31	-31.16	-25.08
Effective tax rate	26.1%	22.8%	26.0%	25.0%	24.0%
Extraordinary tax	0.00	0.00	-5.00	0.00	0.00
EATBM (cont. operations)	37.29	44.79	32.89	93.49	79.41
Discontinued oper income	0.00	0.00	0.00	0.00	0.00
Total EATBM	37.29	44.79	32.89	93.49	79.41
Minorities	0.48	3.36	2.40	2.38	2.38
Net income	36.80	41.43	30.49	91.11	77.03
yoy	-9.4%	12.6%	-26.4%	198.8%	-15.5%
Net income %	12.9%	10.9%	8.9%	16.4%	10.6%
"Clean" net income	36.67	41.46	35.12	59.23	77.03
yoy	-10.5%	13.1%	-15.3%	68.6%	30.1%
"Clean" net income %	12.9%	10.9%	10.3%	10.6%	10.6%
Dividend	25.98	20.78	15.55	36.44	70.10
EPS (€)	0.71	0.80	0.59	1.75	1.48
DPS (€)	0.50	0.40	0.30	0.70	1.35
Recurring EPS (€)	0.71	0.80	0.68	1.14	1.48

Sources: Company, Piraeus Sec

Metka group, balance sheet, annual					
€mn	2007	2008	2009e	2010f	2011f
Depreciable fixed assets, net	68.36	64.76	62.41	60.11	57.96
Goodwill	7.86	7.86	7.86	7.86	7.86
Other non-current assets	6.40	5.31	5.43	5.44	5.44
Fixed assets, net	82.62	77.94	75.70	73.41	71.27
Inventory	21.79	15.29	21.75	36.59	54.54
Trade debtors	208.49	213.08	260.20	404.34	470.74
Other receivables	7.58	4.30	6.16	11.13	14.48
Other current assets	1.96	4.93	3.08	5.01	6.52
Securities	3.80	1.73	0.75	0.75	0.75
Cash	27.26	17.69	19.96	23.30	58.04
Total current assets	270.88	257.02	311.90	481.12	605.07
Total assets	353.50	334.95	387.61	554.53	676.34
Deferred tax liabilities	11.95	12.47	12.47	12.47	12.47
Employee provisions	1.88	1.97	2.00	2.03	2.15
Other LT liabilities	21.81	51.15	25.60	88.34	107.41
ST bank debt	18.26	11.42	11.42	14.42	32.42
Other ST liabilities	160.38	99.91	160.73	204.85	280.16
Total liabilities	214.27	176.91	212.22	322.10	434.60
Share capital	16.62	16.62	16.62	16.62	16.62
Other equity accounts	110.44	125.90	140.84	195.51	202.44
Total S/H funds	127.07	142.52	157.46	212.13	219.06
Minority rights	12.16	15.52	17.92	20.30	22.67
Total equity	139.23	158.04	175.38	232.43	241.73
Total liabilities & equity	353.50	334.95	387.61	554.53	676.34

Sources: Company, Piraeus Sec

Metka group, cash flow, annual					
€mn	2007	2008	2009e	2010f	2011f
EATBM	37.29	44.79	32.89	93.49	79.41
Adjustments	17.95	19.40	26.09	42.95	38.75
Gross earnings	55.24	64.19	58.98	136.44	118.16
Δ in inventory	3.59	6.49	-6.57	-14.94	-18.05
Δ in receivables	-88.90	-5.70	-51.32	-150.44	-70.93
Δ in other current assets	-1.39	-2.89	1.85	-1.93	-1.51
Δ in payables	82.29	-11.23	36.70	106.74	94.45
Δ in WC	-4.41	-13.32	-19.34	-60.56	3.97
Interest and tax	-8.07	-28.46	-21.90	-36.75	-33.31
Operating C/F	42.76	22.40	17.74	39.12	88.81
Acquisition / sale of assets	-1.85	-1.76	-2.94	-3.04	-3.24
Acquisition / sale of subsidiary (net of cash)	-7.95	0.00	0.00	0.00	0.00
Other financial investments	0.26	2.59	2.99	0.65	1.22
Investing C/F	-9.54	0.83	0.05	-2.39	-2.02
New paid-in capital	0.00	0.00	0.00	0.00	0.00
Dividend paid	-20.84	-25.97	-15.52	-36.39	-70.05
Cash return	0.00	0.00	0.00	0.00	0.00
Debt & leasing	9.82	-6.84	0.00	3.00	18.00
Financing C/F	-11.02	-32.81	-15.52	-33.39	-52.05
Net change in cash	22.19	-9.58	2.27	3.34	34.74
Cash, BoY	4.96	27.26	17.69	19.96	23.30
FX impact	0.11	0.00	0.00	0.00	0.00
Cash, EoY	27.26	17.69	19.96	23.30	58.04

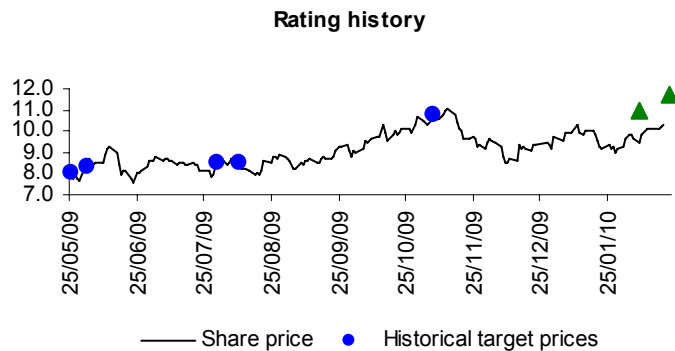
Sources: Company, Piraeus Sec

Metka group, ratio analysis					
€ mn	2007	2008	2009	2010	2011
Shares, year end (mn)	51.95	51.95	51.95	51.95	51.95
Shares, adjusted (mn)	51.95	51.95	51.95	51.95	51.95
EPS (€)	0.71	0.80	0.59	1.75	1.48
yoy	-9.4%	12.6%	-26.4%	198.8%	-15.5%
'Clean' EPS (€)	0.71	0.80	0.68	1.14	1.48
yoy	-10.5%	13.1%	-15.3%	68.6%	30.1%
DPS (€)	0.50	0.40	0.30	0.70	1.35
yoy	25.0%	-20.0%	-25.2%	134.3%	92.3%
Debt ¹	18.26	28.16	30.44	39.72	62.59
Cash	27.26	17.69	19.96	23.30	58.04
Net debt	-9.00	10.47	10.48	16.42	4.55
Capital employed (ex goodwill)	122.36	160.65	178.00	240.98	238.42
Operating working capital (WC)	79.84	137.76	130.55	252.32	266.24
WC/Sales (%)	28.1%	36.1%	38.1%	45.3%	36.8%
Trade debtors DSO	268	204	277	265	237
Trade payables DPO	224	102	190	164	161
DSI	37	19	29	34	34
Share current price (€)	10.30	10.30	10.30	10.30	10.30
Market cap	535.1	535.1	535.1	535.1	535.1
EV	526.1	545.6	545.6	551.5	539.6
"Clean" P/E (x)	14.6	12.9	15.2	9.0	6.9
P/B (x)	4.2	3.8	3.4	2.5	2.4
EV / sales (x)	1.9	1.4	1.6	1.0	0.7
EV / EBITDA (x)	9.2	8.2	9.4	4.1	4.6
Net debt to market cap (%)	-1.7%	2.0%	2.0%	3.1%	0.9%
"Clean" earnings yield (%)	6.9%	7.7%	6.6%	11.1%	14.4%
Dividend yield (%)	4.9%	3.9%	2.9%	6.8%	13.1%
Share avg price (€) ¹	14.73	11.33	11.70	11.70	11.70
Market cap	765.2	588.8	608.0	608.0	608.0
EV	756.2	599.3	618.5	624.4	612.6
"Clean" P/E (x)	20.9	14.2	17.3	10.3	7.9
P/B (x)	6.0	4.1	3.9	2.9	2.8
EV / sales (x)	2.7	1.6	1.8	1.1	0.8
EV / EBITDA (x)	13.2	9.0	10.6	4.6	5.2
Net debt to market cap (%)	-1.2%	1.8%	1.7%	2.7%	0.7%
"Clean" earnings yield (%)	4.8%	7.0%	5.8%	9.7%	12.7%
Dividend yield (%)	3.4%	3.5%	2.6%	6.0%	11.5%
Share target price (€)	11.70	11.70	11.70	11.70	11.70
Market cap	608.0	608.0	608.0	608.0	608.0
EV	599.0	618.5	618.5	624.4	612.6
"Clean" P/E (x)	16.6	14.7	17.3	10.3	7.9
P/B (x)	4.8	4.3	3.9	2.9	2.8
EV / sales (x)	2.1	1.6	1.8	1.1	0.8
EV / EBITDA (x)	10.5	9.3	10.6	4.6	5.2
Net debt to market cap (%)	-1.5%	1.7%	1.7%	2.7%	0.7%
"Clean" earnings yield (%)	6.0%	6.8%	5.8%	9.7%	12.7%
Dividend yield (%)	4.3%	3.4%	2.6%	6.0%	11.5%
Net debt to equity	-6.5%	6.6%	6.0%	7.1%	1.9%
Net Debt /EBITDA (x)	-15.7%	15.7%	18.0%	12.2%	3.9%
Interest charge coverage (x)	38.0	43.9	51.5	91.3	39.7
RoCE (x)	31.5%	29.6%	22.0%	40.4%	35.6%
RoE (%)	29.0%	29.1%	19.4%	43.0%	35.2%
RoA (%)	10.9%	14.2%	10.1%	17.5%	12.5%

Sources: Company, Piraeus Sec

¹including estimate for interest-bearing advance payments, ²target price from 2009 onwards

Rating history



Rating history

Action	Date	Rating	Symbol	TP (€)
Resume coverage	25/05/09	Neutral	●	8.00
1Q09 review	02/06/09	Neutral	●	8.30
2Q09 preview	31/07/09	Neutral	●	8.50
2Q09 review	10/08/09	Neutral	●	8.50
3Q09 preview	06/11/09	Neutral	●	10.80
3Q09 review	17/11/09	Neutral	●	11.00
2010 outlook	08/02/10	Outperform	▲	11.00
Update	22/02/10	Outperform	▲	11.70

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Piraeus Securities Research Stock Ratings	Coverage Universe		Rating Definitions	Investment Banking Activities within 12-month period
	Weighted on Mcap	Un- weighted		
Outperform :	54.0%	45.0%	Total return (*) expected to be greater than 10% compared to the market's return (**) over a 12-month period	-
Neutral:	30.7%	35.0%	Total return (*) expected to be between -10%/+10% compared to the market's return (**) over a 12-month period	-
Underperform:	4.7%	5.0%	Total return (*) expected to be below -10% compared to the market's return (**) over a 12-month period	-
Restricted:	3.9%	5.0%	In certain circumstances that Piraeus Securities S.A. policy or applicable law / regulations preclude certain types of communication and investment recommendations	-
Under Review:	6.8%	10.0%	Rating/TP may be subject to future revision	-

(*) Total return = Price appreciation + Dividend

(**) Market return = Risk free rate + 5% (an approximation of equity risk premium)

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